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Paul Goldner, author, speaker and entrepreneur, is the author of Red Hot Cold Call Selling, Prospecting Techniques That Pay Off! His experience, work ethics and <http://www.smallbusinessadvocate.com/small-business-experts/paul-goldner-102>

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<http://www.alanweiss.com/hot-tips/bibliography-and-suggested-reading-for-cold-calling/>

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